#### **INTRODUCTION**

**Korba Power Limited** ("hereinafter referred to as "KPL" or "Company"), formerly known as Lanco Amarkantak Power Limited, having its coal based thermal power plant with operational capacity of 600 MW (2 x 300 MW) at Patharhi, Village Tilkeja, Korba District, Chattisgarh 495674, is looking for experienced, financially sound and reputed Bidder(s) for strategic association on long terms basis for Supply of Coal. Tender/Bids are invited for Supplies as specified below.

# INVITATION TO TENDER AND INSTRUCTIONS TO BIDDERS

- Terms & conditions stated in the tender document must be unconditionally accepted by the Bidder. No deviations in any of the terms are allowed. The Tender documents should be signed & stamped by authorized person of the Bidder.
- 2. The Bid should be valid for 60 days from the date of the latest bid by the Bidder.
- 3. Bids with shorter validity period shall not be accepted. However, APL at its discretion may request the Bidder(s) to extend the validity of their Bids along with validity of requisite submitted EMDs, if necessary, till finalization of this Tender.
- 4. APL reserves the right to annul any Bid at any stage.
- 5. The Bidder must meet the required coal trading experience / credentials criterion.
- 6. No over-writing shall be accepted in submitted Bids.
- 7. All communication/ correspondence and Bids in relation to the Tender should be sent to email ID: raghuv.bhupatiraju@adani.com and addressed to:

# Mr. Raghu Bhupatiraju

Korba Power Limited 4th Floor, North Wing, KP Epitome, Near DAV International School, Makarba, Ahmedabad – 380 051, Gujarat, India; Mo. 9099005141

# Subject: Enquiry for supply of 2,50,000 MT of Coal on FOR basis for KPL TPP (2\*300 MW)

Korba Power Limited invites bids/firm competitive offers for the supply of approx. 2,50,000 MT of Coal over a period of three (03) months on FOR basis to our power plant KPL (2\*300 MW) at Pathadi Village, Korba. The detail terms & conditions for supply of Coal are as given below:

# 1. Quantity:

- a) Supplier shall supply approx. 2,50,000 MT of coal in duration of 3 Months.
- b) The quantities are tentative and can vary (+/-) to any extent based on the actual requirement of KPL plant. Not less than Five (5) days before the start of each month, the Purchaser shall notify the Supplier with its expected requirement of Coal for that month to be delivered at the Delivery Point.

# 2. Scope Of Supply

- a) The brief Scope of work includes supply of Coal to the Delivery Point at the Plant , as per schedule specified by the KPL.
- b) Scope of Work shall include all activities related to sourcing, transporting, handling and supply of required quality and quantity of coal. The Bidder shall be responsible for all cost incurred till the delivery of coal at the Delivery Point.
- c) All activities related to coordination with coal suppliers, transporters, handling agents, statutory authorities etc. which is required to deliver the coal up to the Delivery Point are to be carried out by the Bidder without any financial / commercial implication on the KPL.
- d) The Bidder should obtain all necessary and related statutory clearances applicable for supply of coal against this Bid from the concerned authorities.

# 3. Quoted Price:

Quoted Price of landed cost basis received at KPL plant shall include Cost of Coal, Commercial & other Taxes, duties & royalties as applicable, GST as applicable, Entry Tax, Govt Levies, Royalty, Cess, Statutory Charges, Transportation Charges Clearing & Forwarding Charge, Incidental Expenses etc.

No Price escalation whatsoever shall be allowed on any ground.

Price should be quoted as per Annexure A of this document.

Necessary documents/proofs related to the taxes, royalties, Cess and statutory charges shall be submitted by the supplier/vendor/Bidder.

General Specification of coal :

Parameter	UOM	Permitted Range	Rejection
Gross Calorific Value (ARB)	KCal/kg	3501 – 3800	<3300
Total Moisture (ARB)	%	12	-

#### 4. Bidder Qualification Requirement:

The Bidder shall meet the qualifying requirements (QR) for Financial Capacity and Technical Capacity. Bidder shall also note the stipulation of "Limitations" as specified herein below:

# a) QR for Financial Capacity:

- Net worth: Bidder shall have a Positive Net worth in the preceding financial year i.e., 2023-24. Net Worth for the relevant year shall mean the sum of the paid-up equity share capital, equity like instruments and free reserves and surpluses (free reserves and surpluses shall mean all reserves credited out of the profits and share premium account but does not include reserves credited out of revaluation of assets) less miscellaneous expenditure that has not been written off. Bidder shall be permitted to use the credentials of one or more of its associates / subsidiaries / group companies / parent company / partners etc.
- Turnover: Bidder shall have minimum annual turnover of INR 75,00,000 (Indian Rupees Seventy Five crores only) in the previous financial years i.e., 2023-24. Bidder shall be permitted to use the credentials of one or more of its associates / subsidiaries / group companies / parent company / partners etc.
- 3. Bidder shall provide Auditor / Chartered Accountant Certificates specifying the Turnover and Net worth of the bidder along with supporting documents such Audited Balance Sheets.

# b) QR for Technical Capacity:

- Bidders should have logistic / trading experience of value more than INR 75,00,000 (Indian Rupees Seventy Five crores only) in the preceding financial year i.e., 2023-24. Bidder shall be permitted to use the credentials of one or more of its associates / subsidiaries / group companies / parent company / partners etc.
- 2. Bidder shall provide Auditor / Chartered Accountant certificates supporting the experience criteria along with supporting documents.

# c) Limitations

 The Bids must clearly indicate the Bidder's name and address and other technical details. Bidders are required to furnish the details of the past experience and enclose relevant documents like copies of authentic work order, completion certificates, agreements, profit & loss accounts and Balance Sheet for the financial years 2023-24.

- Any Bid not containing sufficient descriptive materials to describe accurately the properties / characteristics, details as called for above may be treated as incomplete and non-responsive and hence are likely to be rejected/ not to be considered.
- 3. Consortiums are not allowed to participate in this bid.

#### 5. Tender Fee

Tender purchase fees (non refundable) of Rs. 3,00,000/- (Indian Rupees Three Lakh Only) shall have been paid by the bidders through a mode of Demand Draft in favour of Korba Power Limited payable at Ahmedabad or through electronic fund transfer to the KPL's account as mentioned below:

A/c No:	43372902868	
A/c Type:	Master Collection Account	
Bank:	State Bank of India.	
Branch:	CCG Branch, Navrangpura, Ahmedabad	
IFSC Code:	SBIN0004152	

Upon payment of the tender purchase fee, the bidder shall indicate particulars of such payment along with contact details (including official email id) of its authorized person with whom all correspondence regarding the bidding process shall be shared. Such communication shall be made to the email id's provided at Introduction section of this document. The Tender documents along with draft CSA shall be made available to the bidder on the official email id provided during such communication. The tender purchase fee receipt / acknowledgement issued by the KPL shall be submitted in original / copy at the time of physical bid submission.

#### 6. Earnest Money Deposit

An earnest money deposit (EMD) of Rs 1,00,00,000/- (INR One Crore Only) shall be deposited by the bidder along with Bid documents either through a mode of Demand Draft in favor of KPL payable at Ahmedabad or electronic fund transfer to the KPL's account whose details are as below:

A/c No:	43372902868	
A/c Type:	Master Collection Account	
Bank:	State Bank of India.	
Branch:	CCG Branch, Navrangpura, Ahmedabad	
IFSC Code:	SBIN0004152	

KPL will in turn issue EMD receipt confirmation in the form of certificate/ acknowledgement upon receipt of EMD payment and the said certificate/ acknowledgement needs to be submitted by the Bidder along with its bid.

The EMD can also be submitted by an associate/ subsidiary/ group company/ parent company / partner of the Bidder, on behalf of the Bidder.

EMD is non-refundable and liable to be forfeited if the bidder does not submit the bid, submits wrong bid / incomplete bid, withdraws the bid or refuses to enter

into the Agreement if selected. The amount would be refunded to the nonsuccessful bidders without interest after deducting the bank charges if any.

The EMD shall be refunded/ returned to the successful Bidder on payment of entire Security Deposit.

#### 7. Quality and Price Adjustment:

- (a) Quality analysis at KPL unloading point shall be carried out by a Third Party Sampling (TPS) agency appointed by KPL.
- (b) Quoted Price adjustment with respect to quality of coal would be as follows:

GCV Range (ARB)	Rate per GCV (Rs.)
≤3300	Nil (Rejected, No payment)
3301-3500	60% of Quoted Price for (3501-3800) GCV slab
3501-3800	100% of Quoted Price
>3800	No bonus

(c) If Coal having GCV less than or equal to 3300 Kcal/kg is received in any day, it shall be treated as rejected Coal and shall be forfeited. No payment shall be made for such quantity and it shall not be qualified for inclusion in arriving at the weighted average price of the day-wise lot.

#### 8. Weighment

The weighment shall be carried out at KPL Rail / Road Weighbridge. Quantity in Gate pass/challan of supplier or at KPL weighbridge i.e whichever is less shall be considered as Receipt Weight.

#### 9. Schedule of Tender :

Particulars	Date/Time
Date of publication of Notice Inviting Tender:	21.04.2025
Last Date of Tender Purchase:	25.04.2025
Deadline for Bid submission:	02.05.2025, 17.00 hrs. IST
Date of opening of Bid Documents:	03.05.2025, 12:00 hrs. IST