

# Adani Power Limited

Investor Presentation
August 2023





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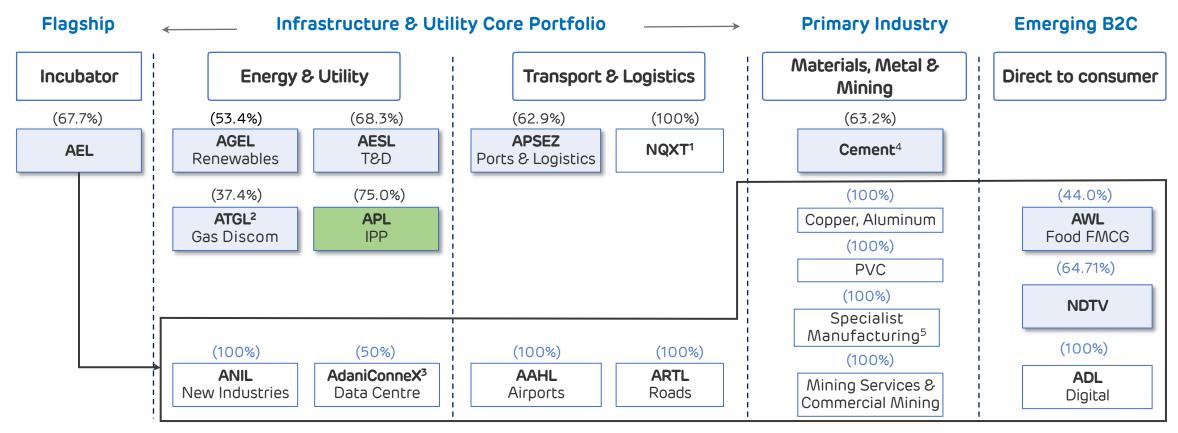


Adani Portfolio Overview

# Adani Portfolio: A World class infrastructure & utility portfolio







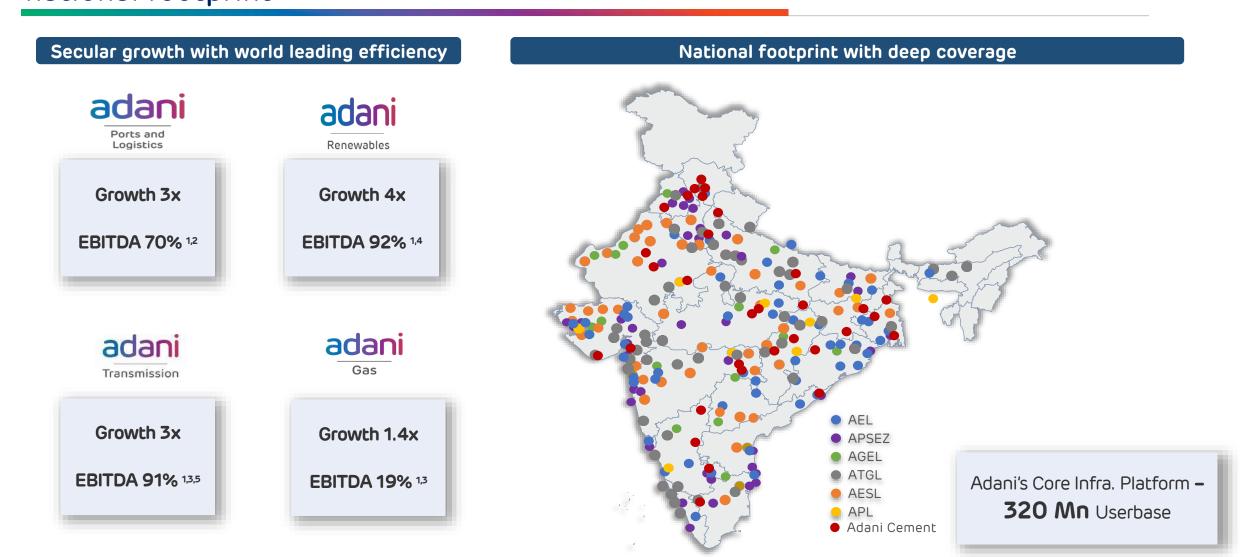
(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

# A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | 4. Cement business includes 63.19% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited | 5. Includes the manufacturing of Defense and Aerospace Equipment I Promotors holding are as on 12th August, 2023

# Adani Portfolio: Decades long track record of industry best growth with national footprint





# Adani Portfolio: Repeatable, robust & proven transformative model of investment



#### **Phase**

# **Development**



# **Operations**



# **Post Operations**

Center of Excellence

Project Management & Assurance Group

AIMSL\*

Policy - Strategy - Risk

Capital Management

# Activity

# Origination

- Analysis & market intelligence
- Viability analysis
- Strategic value
- Site acquisition

Site Development

- Concessions & regulatory agreements
- Investment case development

Construction

- Engineering & design
- Sourcing & quality levels • Equity & debt funding at project
- Life cycle O&M planning

Operation

- Asset Management plan
- Redesigning capital structure of assets
- Operational phase funding consistent with asset life

# India's Largest Commercial Port Performance (at Mundra)

Highest Margin among Peers



Longest Private HVDC Line in Asia (Mundra - Mohindergarh)



Highest line

availability

India's first and World's largest solarwind hybrid cluster



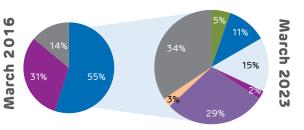
**Energy Network Operation** Center (ENOC)



Centralized continuous monitoring of plants across India on a single cloud based platform



- **Duration** Risk Matching
- Forex Currency Risk Management
- Interest Rate Risk management
- Governance & Assurance (ABEX -Adani Business Excellence)







2,140 MW Hybrid

cluster operationalized

in Raiasthan in FY23

O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd., AIMSL: Adani Infra Mgt Services Pvt Ltd, IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd., NBFC: Non-Banking Financial Company I\*Adani Environmental Resource Management Services Ltd. (additional company is being proposed)



Adani Power Limited (APL): Multifaceted Power Producer

# APL: Multifaceted power producer





**Core Business** 

**Power Generation** 

India's largest private thermal power producer

Ultra-modern fleet with strong growth pipeline

Embedded Expertise

Logistics

Solid fuel and fly ash: Sourcing and disposal logistics management

Embedded logistics function among India's largest Value Enhancement

Training and Vendor Development

High quality manpower development and knowledge dissemination

Critical spares and vendor development

**Emerging Opportunities** 

Waste Management

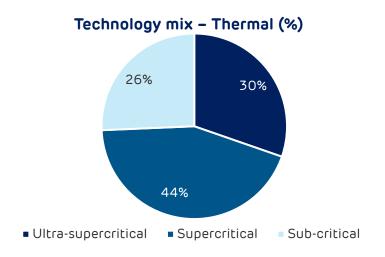
Value creation out of waste products

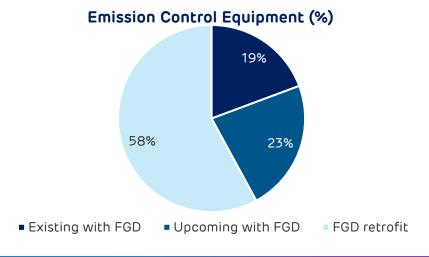
Strengthening of local industrial base

Reliable and efficient power supplier on growth path built on core strengths

# APL: Highly efficient fleet with lower emissions







Thermal Generation Capacity	MW
Core (existing plants)	15,210
Brownfield projects (Under development)	
Committed	1,600
Proposed	3,200
Inorganic (Proposed)	1,100
Total Projected Capacity (By FY 2028-29)	21,110

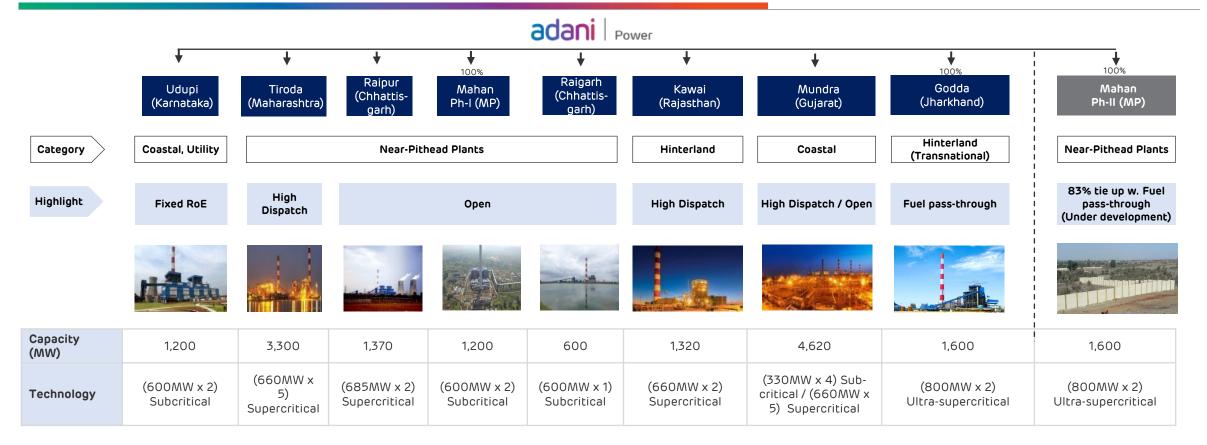
Ultra-supercritical technology with FGD chosen for all new greenfield/brownfield capacity post-2017



**APL: Secure Business Model** 



# APL: Strategically located, diversified operating fleet



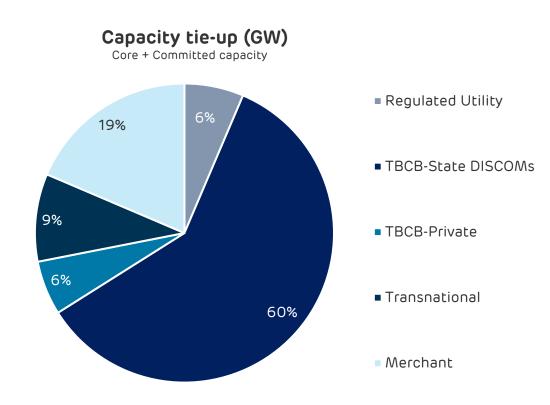
Category	Near-pithead	Coastal	Hinterland
Capacity MW	8,070 (48%)	5,820 (35%)	2920 (17%)
Supercritical / Ultra-supercritical	78%	57%	100%

# 16.85° GW of operating and upcoming capacity with a clear path to 21.15 GW

<sup>^</sup> In addition to thermal power plants, APL also has a 40 MW solar power plant at Bitta, Gujarat

# **APL: Capacity Tie-up**





#### **Power Supply Contract Models**

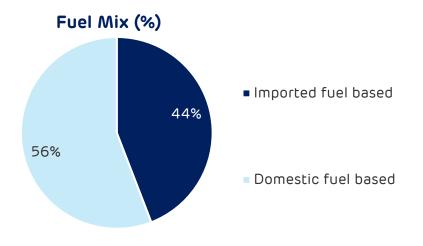
- Regulated Utility Under Section 62 of Electricity Act.
- TBCB State / Private Under Section 63 of Electricity Act.
- Transnational Power supply to Bangladesh through dedicated transmission line synchronized with Bangladesh grid.
- Merchant Open capacities supplying power under short term contracts / on exchange.

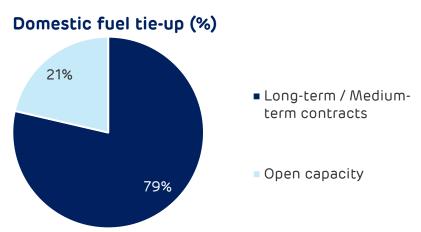
GW	Near-pithead	Others
TBCB State	4.78	5.23
TBCB Private	0.56	0.43
Merchant	2.75	0.39
Regulated/ Transnational	0.00	2.68
Total	8.08	8.73

Excellent revenue visibility through capacity tie-ups along with locational advantage

# APL: Fuel Mix and Security







# **Power Supply Contract Models**

- Majority of domestic fuel requirements tied-up under longterm / medium-term FSAs, supporting high availability under PPAs.
- Almost entire Merchant/Open capacity is located close to mine pitheads, providing logistics cost advantage.

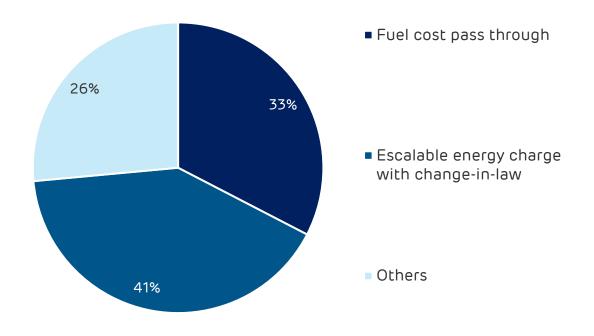
Domestic Coal-based Capacity Mix (%)	Long / Medium term PPAs	Merchant/Open Capacity
Near-pithead	81%	98%
Others	19%	2%

Major portion of domestic fuel-based capacities secured through linkages and locational advantage

# APL: Assured fuel cost recovery



## Fuel cost recovery mix (%)



#### **Fuel Cost Recovery Models**

- "Fuel cost pass through" under Sec 62 PPAs (Regulated RoE).
- "Fuel cost pass through" under Sec 63 PPAs and Transnational contract (Imported coal Index based).
- "Escalable energy charge with change in law" tariff under Sec 63 PPAs (Domestic coal index based).
- "Others" includes PPAs with non-escalable tariffs and merchant capacities.

#### Risk Mitigants

- 74% of capacity tied up in contracts incorporating adequate fuel cost recovery.
- Ready-to-generate merchant capacity to target remunerative market opportunities efficiently.

74% of capacity bears virtually no fuel price risk and ensures margin protection



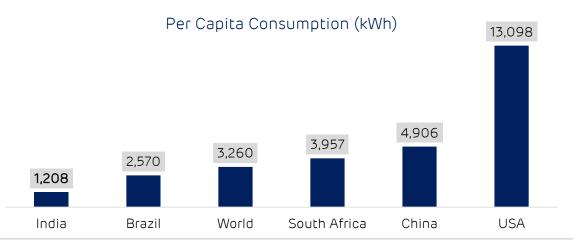
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**APL: Market Dynamics** 

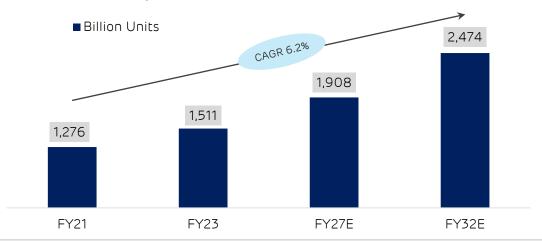




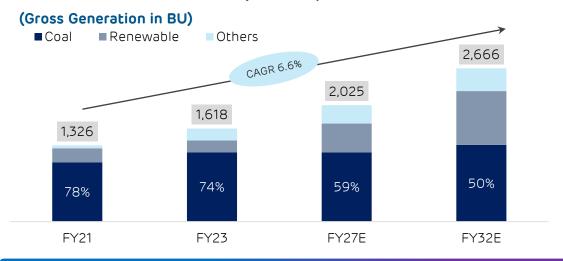




#### Power demand is poised to accelerate



#### Base load demand best served by thermal power



#### Growing installed capacity (in GW)



India's thermal fleet underpinning the increasing penetration of renewable energy



APL: Key Differentiators For Long Term Success





# Revenue visibility

- 81% capacity tied up under LT / MT PPAs.
- Secure positions in Merit Order Dispatch.
- Dispatch flexibility for open capacities due to near-pithead location.

3

# Operating margin stability

- 74% of capacity from efficient Ultrasupercritical / supercritical technologies.
- Operational excellence ensuring high availability and maintenance of SHR.
- Efficient fuel cost recovery under PPAs.

2

# Fuel security

- 79% of domestic fuel-based capacity tied up in FSAs.
- Largest logistics footprint<sup>(1)</sup> ensuring timely fuel availability.
- Strategic synergies with sister concern's leadership position in logistics sector.

4

# Robust cash flows, low leverage

- Improved payment track record of DISCOMs and liquidation of regulatory dues.
- Cash flow utilization to reduce leverage.
- Headroom availability to tap emerging opportunities.



# Project Management & Assurance Group (PMAG): End to End project integration Power





Project Development & Basic Engineering





# Concept

# Integrated Project Management



Strength: Team of 90 professionals having hands-on experience of above 2,000 man-years of complete project management cycle of small, medium & large projects

#### **Bidding Stage**

- Integrating & providing cross functional support for Bidding Process
- Site / Site Location Assessment, coordinating for field visits
- Bid stage scope finalization & technology adoption with engineering
- Bid Stage Cost Estimates
- In case of M&A's, collaborating and assessment of M&A assets

#### **Project Development**

- Collaborates for Technology finalization & Scope
- Preparing & release of Execution
   Strategy
- Finalize Contracting Strategy
- Detailed Project Report
- Coordinating for connectivity & evacuation
- Level 1 Project Schedule
- Capex Budgets and Estimates
- Risk Assessment & plan
- Procurement Planning
- Financial Closure Plans

### **Project Execution**

- Integrated L3 Project Schedule
- Baselining Cost and Resource plans
- Issue & Risk Management
- Supply Chain Management
- Contract Administration
- Contractor & Vendor Management
- Change Management
- Monitoring Approvals, Permits & Licenses
- Managing Lenders & LIE interface
- Cash Flow Management
- Project Monitoring & Control
- Mid Course Corrections (Catch up)

#### **Project Close Out**

- Facilitating the Handover & punch list closure
- Contract Closures
- Close Out Report
- Material Reconciliation
- Spares Handover
- Closure of LIE and Lender Reports
- Stakeholder Recognition
- Finalizing the Final Costs
- Ensuring As built drawings



**Strong Project Controls** 



Collaborating & Convergence



**Effective Project Delivery** 



# APL Case Study: 1600 MW Godda Ultra-Supercritical power project

# Landmark achievement in project execution and transnational electricity supply

# Supporting Bangladesh in achieving its long-term economic goals

Supplanting costly liquid-fueled power with reliable and affordable supply

## Secure revenue and profitability streams

- 25-year PPA of 1496 MW (net) with Bangladesh Power Development Board
- Connected to Bangladesh Grid with a 400kV dedicated transmission system
- Efficient recovery of fixed and variable costs under USD-denominated tariff

## High efficiency, low emissions

- Pioneering project incorporating state-of-the-art, highly efficient 2x800MW Ultra-supercritical units
- Incorporating Flue Gas Desulphurisers (FGDs) and Selective Catalytic Reconverters (SCRs) to minimize emissions and comply with MOEF&CC regulations

# Project execution prowess aptly demonstrated

- Fully commissioned in just 3.5 years from financial closure despite pandemic lockdown challenges in India,
   China, and Bangladesh
- Nearly 15,000 personnel engaged in project execution during peak construction period

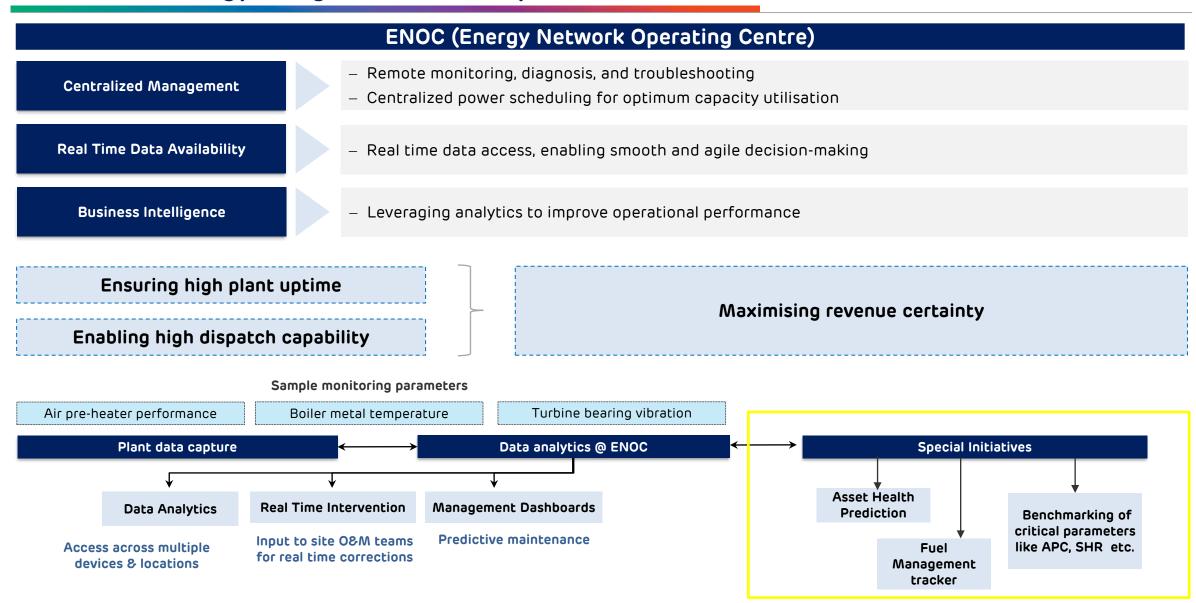








# APL: Technology usage for reliability – ENOC



# APL: Fuel management & logistics – key competitive advantage



#### Fuel management is key to revenue stability

Only IPP in India with in-house, mine-to-plant logistics capability

Handling approx. 60 MMTPA coal, 13 MMTPA Fly Ash

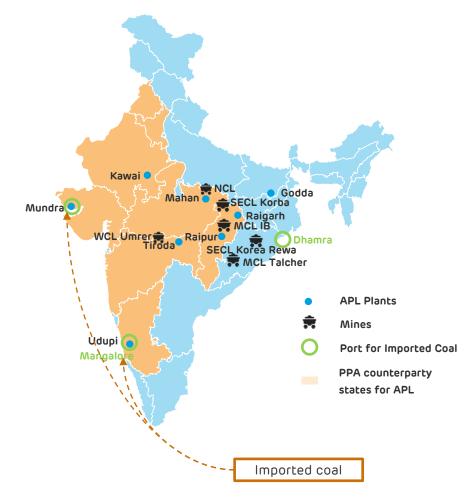
Constant attention to multiple agencies and touch points

More than 14,500 Rake Equivalents of fuel handled annually

Daily management of around 25 domestic coal rakes loading, with around 50 rakes in circulation

Investment in material handling infrastructure for quick turnaround

#### Plant and Mine Locations



Map not to scale. For illustration purposes only. WCL: Western Coalfields Limited; SECL: South Eastern Coalfields Limited; MCL: Mahanadi Coalfields Limited; NCL: Northern Coalfields Limited; IPP: Independent Power Producers; MMTPA: Million Metric Tonnes Per Annum; PPA: Power Purchase Agreement

# APTRI: Capability & skill development



# Group Grade 'A', Category - I institute delivering high quality training to aspiring engineers/professionals

**States** 

**191K** Man-Days of Training

**Continents** 

**Organizations** benefitted

**Nations** 

Development of India's 1st supercritical plant in India

Need to augment technical skills in view of emerging requirements



Establishment of APTRI with state of the art training facilities for advanced technologies

#### VISION

To evolve amongst top 10 training and research institute in India in power and energy sector

Emerge as the National Resource Center for Power and Energy. knowledge discovery and dissemination.



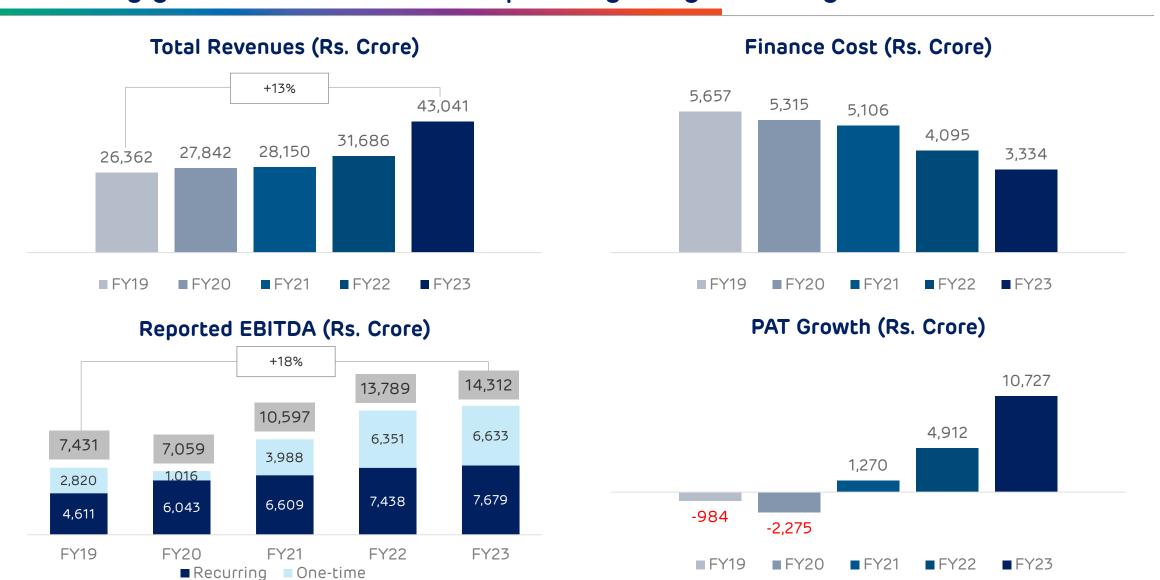
- Recognized and accredited as Grade 'A' and Category-I institute by CEA
- Delivering high quality training to aspiring engineers/professionals
- Programs aimed at Increasing utility, Decreasing cost and increasing operational performance
- Collaboration with globally reputed institutes such as IIT Bombay, IIT Gandhinagar, IISC Bangalore BITS Pilani, CSIR, Uniper UK and others
- APTRI started as an in-house training institute but has grown to serve both in India and globally
- **Development of Human Capital** 
  - 191,000 man-days of training imparted
  - Knowledge sharing with other utilities and institutions
  - Business aligned and focused training initiatives
- Support to Industry
  - Increased efficiency using advanced technology for reduction of carbon emissions
  - Focused training helped availability of experienced & skilled manpower for Industry

APTRI: Adani Power Training and Research Institute; NSDC: National Skill Development Corporation: PSSC: Power Sector Skill council; CEA: Central Electricity Authority; IIT: Indian Institute of Technology; IISC: Indian Institute of Science; BITS: Birla Institute of Technology & Science; CSIR: Council of Scientific & Industrial Research

**APL: Financial Profile** 



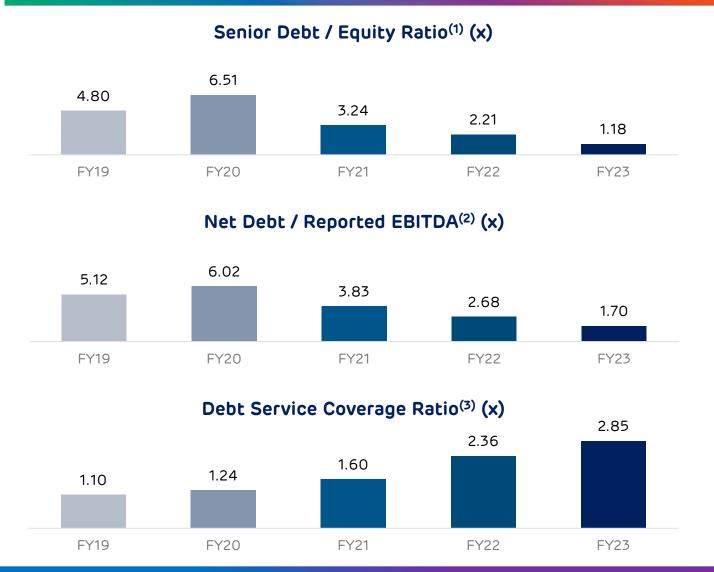
# APL: Strong growth in revenues and operating margins during FY 2022-23



Combination of availability, efficiency, and low leverage providing PAT advantage



# APL: Steady reduction in leverage and improvement in debt service coverage



### Capital management and leverage reduction

- Capital management plan implemented and returns deployed prudently.
- Financial position revitalised.
- Improved debt coverage indicators and credit rating (from BBB- to A).

# Capital deployed to alter leverage profile significantly within four years







# Deleveraging the balance sheet

- Release of regulatory claims following conclusion of appeals with judgments of Hon'ble Supreme Court.
- Prepayment of senior secured debt of erstwhile APRL amounting to INR 47 Bn in FY 2022-23 utilizing cash surplus.
- Other debt reduction also continues through utilization of cash accruals.

Realisation of intrinsic earning potential of assets combined with prudent capital management resulting in financial transformation



**ESG Practice at APL** 

# Adani: Robust ESG assurance framework





# **Guiding Principles**

United Nations Global Compact

Sustainable Development Goals

**GRI Standards** 

# **Policy Structure**

Environment Policy Covered in Business Responsibility (BR) Policy

Human Rights covered in BR Policy

S Corporate Social Responsibility Policy
Occupational Health & Safety Policy

G Board Diversity
Related Party Transaction Policy

# Focus Area - UNSDG

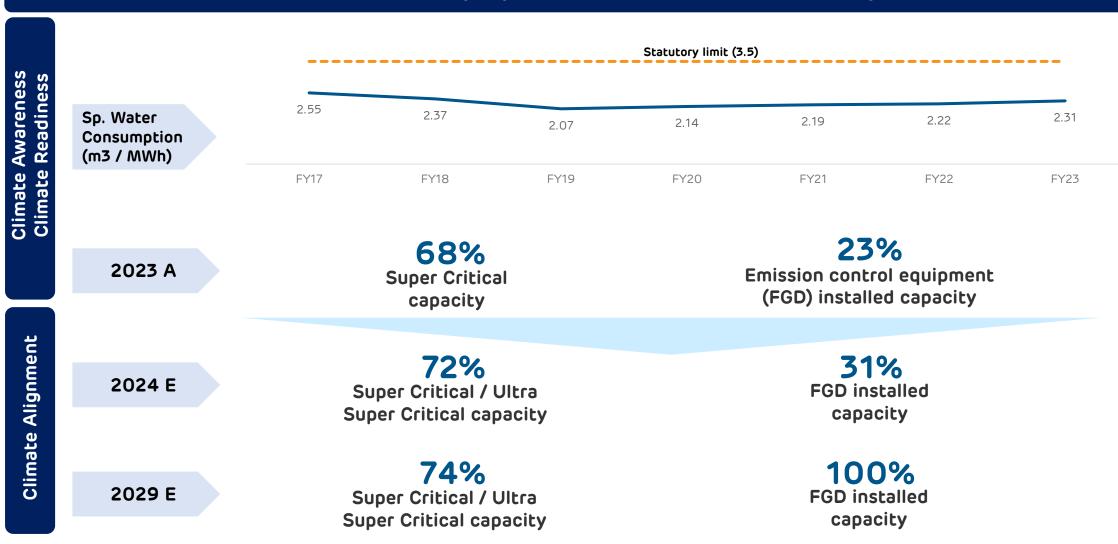
- Climate Action
- No Poverty
- Zero hunger
- Good health and well being
- Quality education
- Clean water and sanitization
- Affordable and clean energy
- Decent work and economic growth
- Industry, Innovation & Infrastructure

Policy & framework backed by robust assurance program

# adani

# APL: Track record and emission reduction plan

In its endeavor for climate readiness, APL is aligning its business model with latest technologies in climate efficient manner



# APL: Adopted UN Sustainable Development Goals



# **United Nations** Sustainable Development Goals 2030

3 GOOD HEALTH
AND WELL-BEING



6 CLEAN WATER AND SANITATION

11 SUSTAINABLE CITIES AND COMMUNITIES



















THE GLOBAL GOALS For Sustainable Development





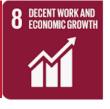
5 GENDER EQUALITY

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# **Key Focus Areas**







# Our Key Social Initiatives mapped to UNSDG

#### Health

3. Good Health & Well Being

- Mobile Heath Care unit: 204,282+ treatments provided through 8 MHUs
- Health insurance benefits for ~ 9,502 people by issuing health cards
- 13,453+ patients have been benefitted through health camps
- 15.000+ beneficiaries have been provided with safe drinking water facilities

# Education

4. Quality Education

#### Multiple Locations

Multiple Locations

- GYANODAYA Smart class implementation benefiting 80000
- Scholarship program with Rs. 29.5 Lacs scholarships awarded

### Livelihood

Multiple Locations

8. Decent Work & Economic Growth

- SAKSHAM Training classes for > 1,460 people including 1,181 women and girls participation
- Adani Power Training and Research Institute - Delivering high quality training to aspiring engineers/professionals
- 3600 safety program focusing on hazard identification. training. prevention, assessment and review

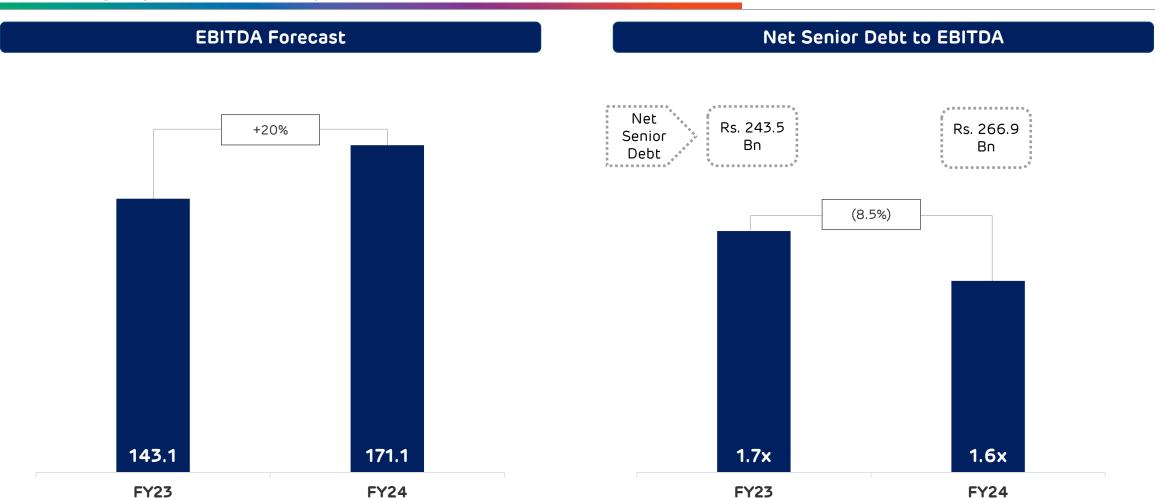
Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals



**APL: Financial Outlook** 



# APL: High predictability and run rate



# Clear pathway for growth post transformational changes in nature of business



**APL: Compelling Investment Opportunity** 



# APL: Compelling investment opportunity

#### Scale

- 2<sup>nd</sup> largest operating thermal capacity in India underpinning the increasing penetration of renewables
- Reaching ~100 million consumers in various markets.
- Mature operating assets with 74% of total capacity using efficient Ultra-supercritical/Supercritical technologies resulting into low GHG emissions.

# Revenue and Cashflow Visibility

- 81% of capacity tied up in LT / MT PPAs, most of which offer fuel cost pass through or tariff escalation, yielding excellent revenue visibility and cash flow stability.
- Near-pithead capacity enjoys logistics cost advantage, enabling higher offtake and better margins.

# **Fuel Security**

- 56% of installed capacity based on domestic coal, with 79% secured under LT / MT contracts.
- Merchant capacity almost entirely located close to mine pitheads, offering competitive advantage.
- Only IPP in India with in-house, mine-to-plant logistics capability of handling approx. 60 MTPA coal and 13 MTPA Fly Ash.

# Strong Financial **Profile**

- Domestic credit rating of "A" at APL portfolio level.
- Deleveraging of balance sheet demonstrated by significant prepayment of senior debt.
- Backed by strong sponsor, India's largest infrastructure and real asset platform, with a hold to maturity approach.



# THANK YOU



# Appendix A

**APL: Case Studies** 



# APL Project Management Case Study: Mundra Thermal Power Plant

#### Mundra Power Plant: Benchmark-setting execution

- Developed the largest single location thermal power plant of India in private sector with a total capacity of 4,620 MW
- Development of the thermal power plant in proximity of the existing Mundra Port
- Landmark project due to its sheer scale and speed of execution:
- Among the <u>largest single location</u> private coal based thermal power plants in India
- First super-critical technology based generating unit in India
- World's 1st thermal project based on supercritical technology to be registered as CDM Project under UNFCCC
- Synchronisation of super-critical generating unit <u>within 36 months from</u> <u>inception</u>
- Constructed world's longest (989 km) private HVDC transmission system commissioned within 24 months from inception
- At peak time **800** on-site engineers & **>20,000** contract labour working at site
- Plant spread over an <u>optimized layout</u> of 734 acres (~ 0.16 acre/MW vs CEA benchmark – 0.5 acre/MW)
- Mundra port has a dedicated coal import terminal for the power plant

#### External view of the plant



#### View of HVDC Transmission System







# Adani Power Acquisition Case Study Udupi Power Project

- 1,200 MW (2X600 MW) imported coal based power project in Udupi district, Karnataka
- Acquired by Adani Power Limited on April 20, 2015, from Lanco Infratech Limited
- Value of debt : INR 4,096 crs
- Despite being a section 62 project (Tariff based on rate of return and normative costs), the project was under stress and had a Credit Rating of 'D'. Plant operating performance was poor due to sponsor financial stress and non-availability of working capital
- Post acquisition, APL restructured the project debt under 5-25 structure, to improve returns for the equity investor and seek a longer debt repayment profile in line with project life and PPA tenor
- Capital management led to significant improvement in debt servicing capability and improvement in rating.
- APL implemented its O&M philosophy and best practices at the plant effecting an impressive turnaround in plant performance.
  - Improved plant availability of > 87% (basis for fixed charge payment)
  - Secondary oil consumption reduced significantly due to lesser outages and startups.
  - The station heat rate and auxiliary consumption also improved significantly → increasing plant efficiency

Improvement in operational performance post acquisition					
Particulars	Pre acquisition (FY11-15)	Post acquisition (FY16-17)			
PLF %	64.1%	75.9%			
Availability %	74.7%	87.2%			
SOC (ml/Kwh)	0.75	0.12			
Outages (#)	26	19			

Improvement in financial performance post acquisition								
Particulars (INR cr)	Pre- acquisition	Post-acquisition						
	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Revenue	2,867	3,137	3,328	2,942	3,511	2,374	1,821	1948
EBITDA	1,158	1,217	1,181	904	993	951	877	927
PAT	(61)	(245)	45	25	126	98	103	206
Net Debt	5,581	5,296	4,856	4,452	3,927	3,670	3.300	2742

<sup>\*</sup> Note: Udupi Power Corporation Limited, the subsidiary housing the Udupi power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023





# Other acquisitions by Adani Power

# Raipur power plant\* (previously GMR Chhattisgarh Energy Ltd)

- 1,370 MW (2X685 MW) coal based power project in Raipur District, Chhatisgarh
- Successfully approved resolution plan to acquire the project under  $\mathsf{IBC}^{(1)}$  approved by  $\mathsf{NCLT}^{(2)}$
- Plant was not operational / running on half load due to lack of working capital and coal
- Project was acquired by Adani Power Limited in on July 26, 2019, from GMR Group
- At present, the power is sold under medium term PPA of 300 MW, Bilateral, and Power exchange.

# Raigarh power plant<sup>^</sup> (previously Korba West Power Co. Ltd.)

- 600 MW (1X600 MW) coal based power project in Raigarh District, Chhattisgarh
- Successfully approved resolution plan to acquire the project under  $IBC^{(1)}$  approved by  $NCLT^{(2)(3)}$ .
- First thermal power resolution under IBC in India
- Plant was stranded for two years due to generator failure prior to acquisition, which was rectified by us and the plant was made operational from Dec-19 onwards.
- The plant was supplying a medium term PPA for 500 MW capacity till July '23.

# Mahan Energen Ltd (MEL) (previously Essar Power (MP) Ltd)

- 1200 MW (2X600 MW) coal based power project in Singrauli District, Madhya Pradesh
- Project was acquired by Adani Power Limited in on March 16, 2022.
- There has been a huge improvement in the financial performance of the Project after acquisition. It has tied up a 200 MW medium term PPA.

Improvement in financial performance post acquisition						
Particulars	FY19	FY20	FY21	FY22		
Revenue	815	1,612	1,877	3,032		
EBIDTA	73	210	474	1,173		
PAT	(1,084)	(6,034)	(45)	558		
Net Debt	5,823	2,973	2,963	2,871		

<sup>\*</sup> Note: Raipur Energen Limited, the subsidiary housing the Raipur power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023

Improvement in financial performance post acquisition						
Particulars	FY19	FY20	FY21	FY22		
Revenue	22	117	774	1,410		
EBIDTA	(19)	(97)	102	428		
PAT	(308)	(1,567)	(164)	12		
Net Debt	2,674	911	901	836		

<sup>\*</sup> Note: Raigarh Energy Generation Limited, the subsidiary housing the Raigarh power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023

Improvement in financial performance post acquisition				
Particulars	FY23			
Revenue	2745			
EBIDTA	771			
PAT	245			



<sup>(1)</sup> IBC: Insolvency and Bankruptcy code, (2) NCLT: National Company Law Tribunal, (3) NCLT approved APL's resolution plan for Korba West on 24 June 2019 and closing was achieved on 20 Jul 2019 https://ibbi.gov.in/uploads/order/87c920fcc479b7ab9823c42ef53c0140.pdf

# Appendix B

**APL: ESG Practices** 

# **APL: ESG Philosophy**





#### Reduction in Carbon Emission

Technology driven reduction of specific carbon emissions: **74%** capacity in **Ultrasupercritical / Supercritical** plants.

Planned installation of emission control equipment (FGD) by Dec 2026.

## Resource Management

**Sea water usage** for cooling and consumptive requirement at coastal locations; 7 out of 9 plants certified with SUP (Single Use Plastic) Free certification for FY 2022-23; APJL & MEL SuPF target for FY 2023-24.

# Waste Management

Maximum utilization of **fly ash** at portfolio level



#### **Social Transformation**

**Development, Education, and Health** are focus areas for **social upliftment activities** undertaken by APL in association with Adani Foundation.

# Safety

Safety of all employees and business associates is topmost priority.

Developed safety measures adhering to

Developed safety measures adhering to standards like ISO 45001, resulting in the desired 'zero harm' goal at the workplace

# Skill Development

Adani Power Training Institute – one of its kind training institutes with global affiliates



### **Board Independence**

Board independence at listed company

level

# Robust Policy Framework

Strict implementation of **related party transactions policy** and anti corruption and bribery policy

#### Robust Governance

**Rigorous quarterly audit** conducted on various important parameters across all subsidiaries



# CORPORATE BEHAVIOUR

# APL: Bettering governance and board independence



# As per our target, we have internalised global best practices of governance and board independence

#### **TILL OCT 2021**

## Internal Audit Framework

- Quarterly Audit conducted on various parameters across all subsidiaries
- Key Issues are highlighted and resolution timelines fixed

#### **Compliance Framework**

- IT enabled Compliance Management tool for automated monitoring and reporting to senior management

#### **Policies**

- RPT policy - applicable at listed co.

#### **Board Constitution**

- Listed Co. 3 independent directors (50%)
- Subsidiaries Few operating subsidiaries have independent directors on board

#### **Board Committees**

- All 5 committees have independent directors

#### Senior Management Remuneration

- Industry benchmarked remuneration, optimal mix of fixed and performance linked pay

#### **POST OCT 2021**

#### **Policies**

- RPT policy applicable to all thermal entities
- Formulation of anti bribery and anti corruption policies
- Revised Risk Management Framework in line with Global best practices
- Revisited and revised RPT Policy in order to make it more transparent and robust



#### **Board Constitution**

- Listed Co. 3 independent directors (50%)
- Majority of the subsidiaries merged with listed company

#### **Board Committees**

- Formed below committees at APL with an objective of better governance and Independence:-
  - 100% IDs: Corporate Responsibility, Audit, Nomination & Remuneration Committee
  - **75% IDs:** Risk Management, Mergers & Acquisition, Legal, Regulatory & Tax, Reputation Risk & Commodity Price Risk
  - 67% IDs: Stakeholders Relationship Committee, Info Tech and Data Security Committee





# Appendix C

APL: Segment Performance and Leverage





# FY23 Reported Revenue and EBITDA Mix



# Deleveraging of balance sheet and stronger net worth

Financial Year Ended	31 <sup>st</sup> March 2019	31st March 2023
Total Debt	46,980	42,252
Senior Debt	35,997	35,293
Total Equity*	7,712	29,876

<sup>\*</sup> Includes Unsecured Perpetual Securities