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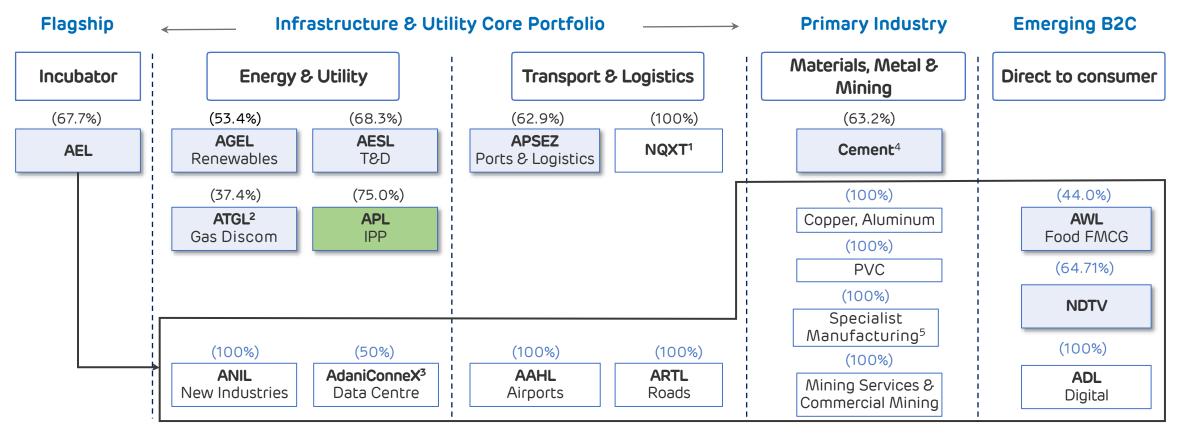


Adani Portfolio Overview

Adani Portfolio: A World class infrastructure & utility portfolio



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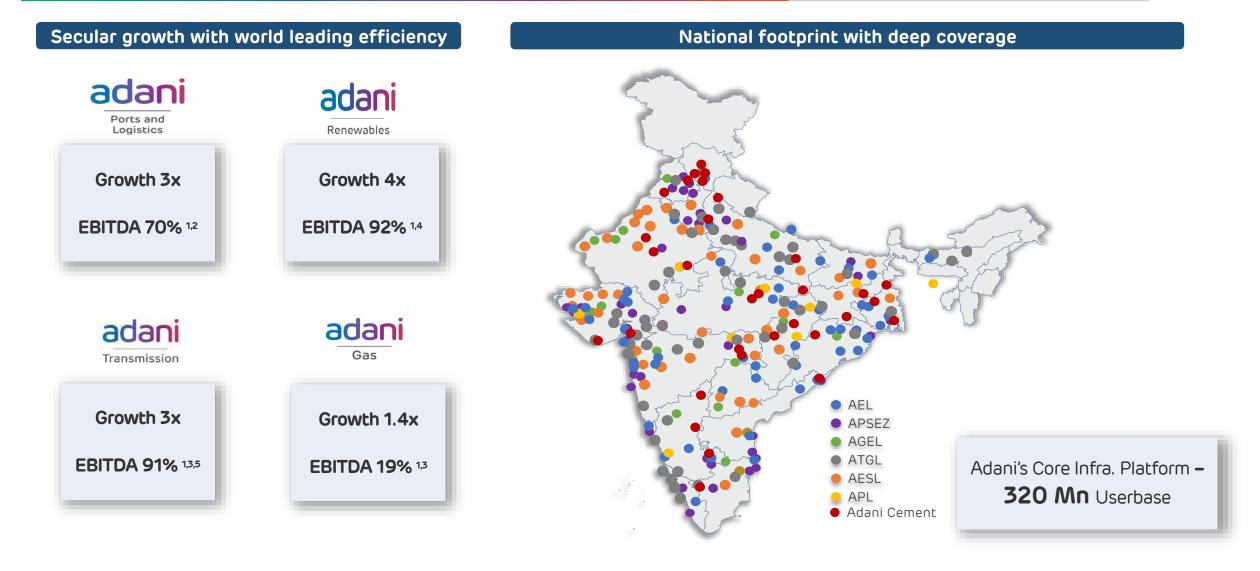
(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | 4. Cement business includes 63.19% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited | 5. Includes the manufacturing of Defense and Aerospace Equipment I Promotors holding are as on 12th August,2023

Adani Portfolio: Decades long track record of industry best growth with national footprint





Note: 1. Data for FY23; 2. Margin for indian ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business, PBT - Profit before tax, ATGL-Adani Total Gas Limited, AEL: Adani Enterprises Limited, APSEZ: Adani Ports and Special Economic Zone Limited, AESL: Adani Energy Solutions Limited, APL: Adani Power Limited, AGEL: Adani Green Energy Limited

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Adani Portfolio: Repeatable, robust & proven transformative model of investment

Phase		Developm	nent	Operations	• • • •	Post Operations
en	ter of Excellence	Project Management 8	Assurance Group	AIMSL*		Policy -Strategy - Risk
	Origination	Site Development	Construction	Operation		Capital Management
	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions & regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 	 Life cycle O&M planning Asset Management plan 		Redesigning capital structure of assets Operational phase funding consistent with asset life
rormance	India's Largest Commercial Port (at Mundra) Highest Margin among Peers	Longest Private HVDC Line in Asia (Mundra - Mohindergarh) Highest line availability	2,140 MW Hybrid cluster operationalized in Rajasthan in FY23 India's first and World's largest solar- wind hybrid cluster	Energy Network Operation Center (ENOC) Centralized continuous monitoring of plants across India on a single cloud based platform	•	Duration Risk Matching Forex Currency Risk Management Interest Rate Risk management Governance & Assurance (ABEX -Adani Business Excellence)
					March 2016	14% 31% 55% 3% 2% 2%

O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd., AIMSL : Adani Infra Mgt Services Pvt Ltd, IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd., NBFC: Non-Banking Financial Company I *Adani Environmental Resource Management Services Ltd. (additional company is being proposed)

• DII • Global Int. Banks • PSU – Capex LC

PSU

Pvt. Banks Bonds NBFCs & FIs

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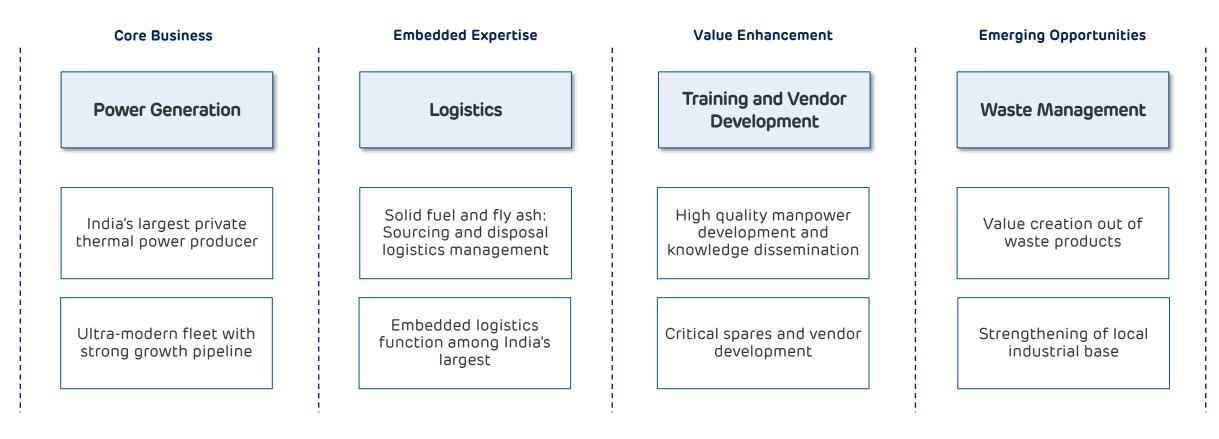


Adani Power Limited (APL) : Multifaceted Power Producer



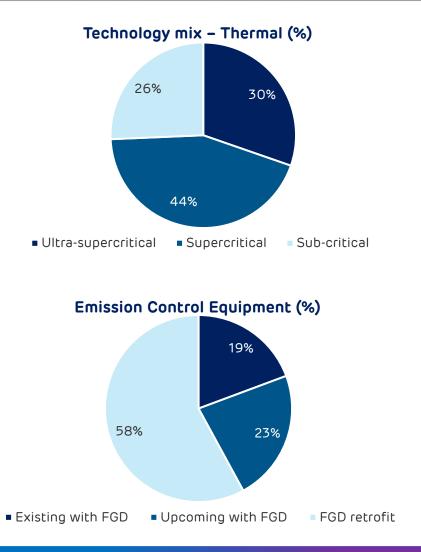
APL: Multifaceted power producer

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Reliable and efficient power supplier on growth path built on core strengths

APL: Highly efficient fleet with lower emissions



Thermal Generation Capacity	MW
Core (existing plants)	15,210
Brownfield projects (Under development)	
Committed	1,600
Proposed	3,200
Inorganic (Proposed)	1,100
Total Projected Capacity (By FY 2028-29)	21,110

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Ultra-supercritical technology with FGD chosen for all new greenfield/brownfield capacity post-2017

MW: Mega Watt, GW: Giga Watt; PPA: Power Purchase Agreement; FGD: Flue Gas Desulphuriser

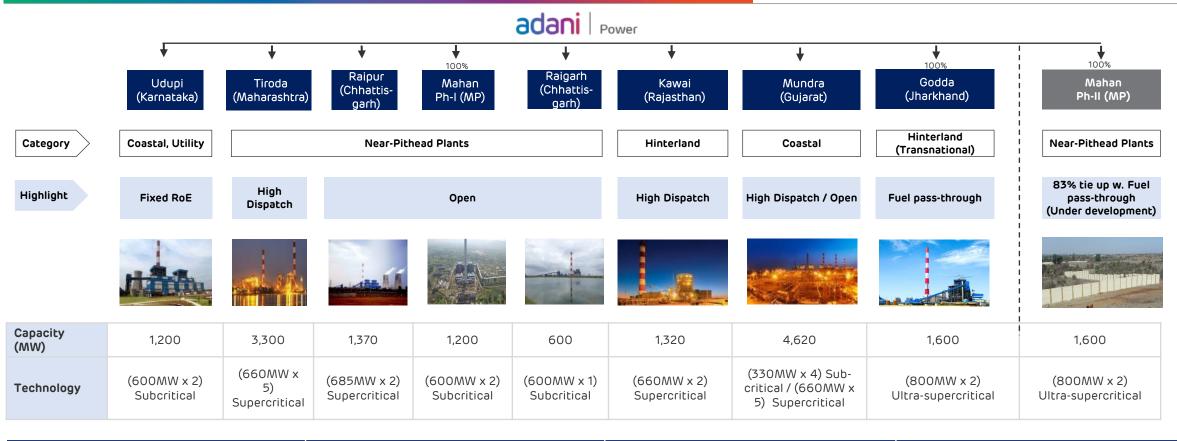
10 Charts indicate total projected capacity





APL : Secure Business Model

APL: Strategically located, diversified operating fleet



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Power

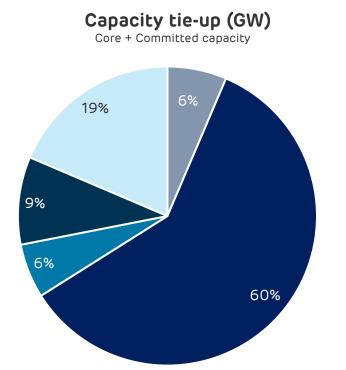
Category	Near-pithead	Coastal	Hinterland
Capacity MW	8,070 (48%)	5,820 (35%)	2920 (17%)
Supercritical / Ultra-supercritical	78%	57%	100%

16.85[^] GW of operating and upcoming capacity with a clear path to 21.15 GW

^ In addition to thermal power plants, APL also has a 40 MW solar power plant at Bitta, Gujarat

GW: Giga Watt; MW: Mega Watt; MP: Madhya Pradesh; RoE: Return on Equity | Mahan and Godda plants are owned by APL's wholly owned subsidiaries Mahan Energen Limited and Adani Power (Jharkhand) Limited respectively





Regulated Utility

TBCB-State DISCOMs

- TBCB-Private
- Transnational

Merchant

- Regulated Utility Under Section 62 of Electricity Act.
- TBCB State / Private Under Section 63 of Electricity Act.

Power Supply Contract Models

- Transnational Power supply to Bangladesh through dedicated transmission line synchronized with Bangladesh grid.
- Merchant Open capacities supplying power under short term contracts / on exchange.

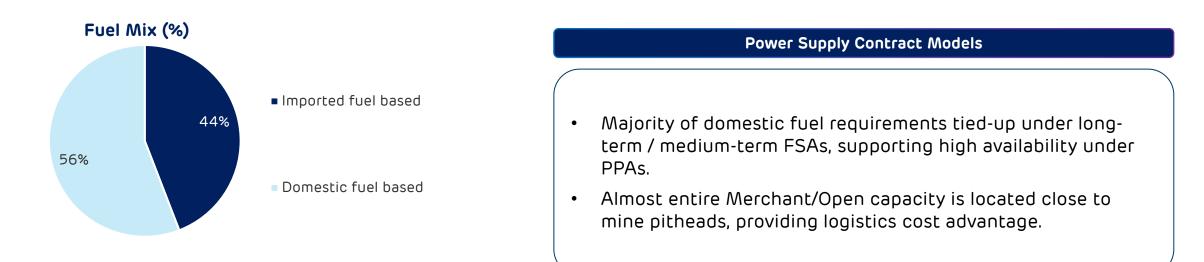
GW	Near-pithead	Others
TBCB State	4.78	5.23
TBCB Private	0.56	0.43
Merchant	2.75	0.39
Regulated/ Transnational	0.00	2.68
Total	8.08	8.73

Excellent revenue visibility through capacity tie-ups along with locational advantage

TBCB: Tariff based competitive bidding | GW: Giga Watt

APL: Fuel Mix and Security





Domestic fuel tie-up (%)

79%

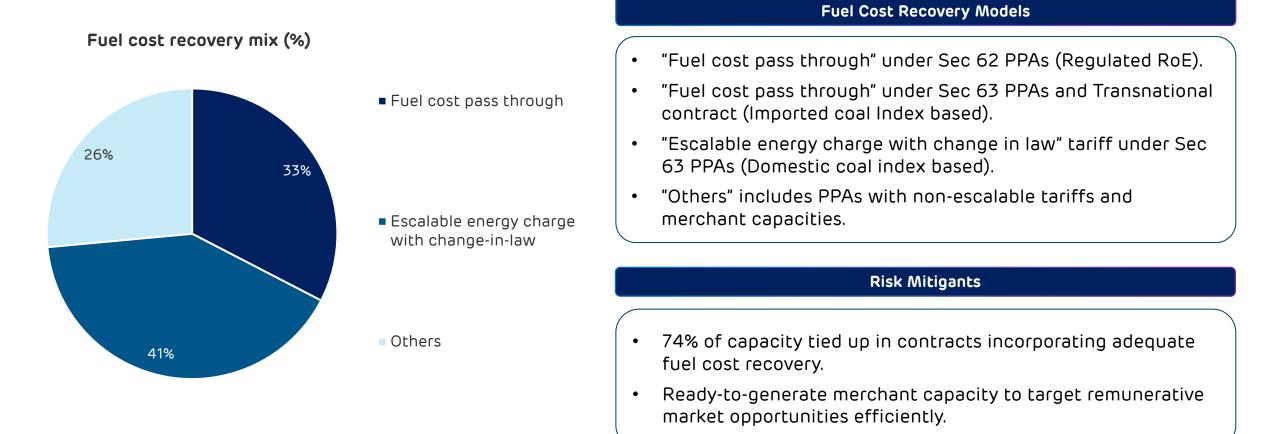
- Long-term / Mediumterm contracts
- Open capacity

Domestic Coal-based Capacity Mix (%)	Long / Medium term PPAs	Merchant/Open Capacity
Near-pithead	81%	98%
Others	19%	2%

Major portion of domestic fuel-based capacities secured through linkages and locational advantage

APL: Assured fuel cost recovery





74% of capacity bears virtually no fuel price risk and ensures margin protection

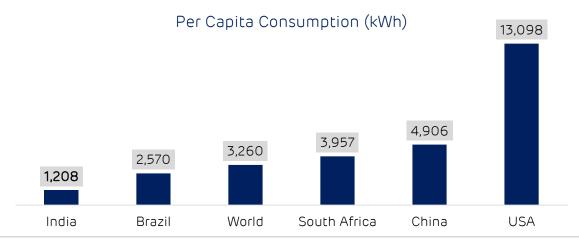




APL : Market Dynamics

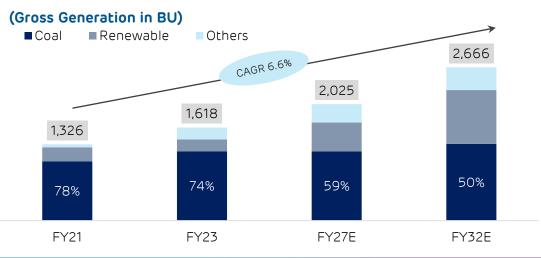
India power sector: Strong demand growth potential





Significant potential for growth of power in India

Base load demand best served by thermal power



Power demand is poised to accelerate



Growing installed capacity (in GW)



India's thermal fleet underpinning the increasing penetration of renewable energy

Source: Central Electricity Authority; National Electricity Plan (May 2023); International Energy Agency | kWh: Kilo Watt Hour; BU: Billion Units; GW: Giga Watt





APL : Key Differentiators For Long Term Success



APL: Nimble and profitable

Revenue visibility

- 81% capacity tied up under LT / MT PPAs.
- Secure positions in Merit Order Dispatch.
- Dispatch flexibility for open capacities due to near-pithead location.

Operating margin stability

- 74% of capacity from efficient Ultrasupercritical / supercritical technologies.
- Operational excellence ensuring high availability and maintenance of SHR.
- Efficient fuel cost recovery under PPAs.

Fuel security

- 79% of domestic fuel-based capacity tied up in FSAs.
- Largest logistics footprint⁽¹⁾ ensuring timely fuel availability.
- Strategic synergies with sister concern's leadership position in logistics sector.

Robust cash flows, low leverage

Robust cash nows, low leverage

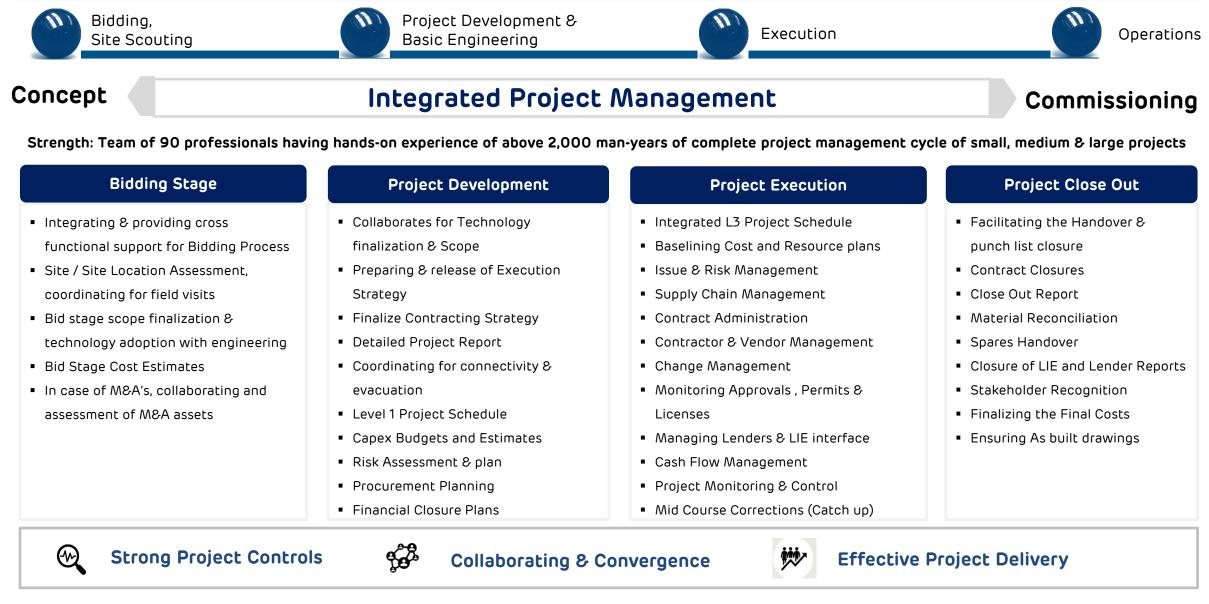
- Improved payment track record of DISCOMs and liquidation of regulatory dues.
- Cash flow utilization to reduce leverage.
- Headroom availability to tap emerging opportunities.

LT: Long Term; MT: Medium Term; PPA: Power Purchase Agreement; FSA: Fuel Supply Agreement; SHR: Station Heat Rate; DISCOM: Distribution Companies (1) Among private sector thermal power producers

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Project Management & Assurance Group (PMAG): End to End project integration Power



APL Case Study: 1600 MW Godda Ultra-Supercritical power project

Landmark achievement in project execution and transnational electricity supply

Supporting Bangladesh in achieving its long-term economic goals

Supplanting costly liquid-fueled power with reliable and affordable supply

Secure revenue and profitability streams

- 25-year PPA of 1496 MW (net) with Bangladesh Power Development Board
- Connected to Bangladesh Grid with a 400kV dedicated transmission system
- Efficient recovery of fixed and variable costs under USD-denominated tariff

High efficiency, low emissions

- Pioneering project incorporating state-of-the-art, highly efficient 2x800MW Ultra-supercritical units
- Incorporating Flue Gas Desulphurisers (FGDs) and Selective Catalytic Reconverters (SCRs) to minimize emissions and comply with MOEF&CC regulations

Project execution prowess aptly demonstrated

- Fully commissioned in just 3.5 years from financial closure despite pandemic lockdown challenges in India, China, and Bangladesh
- Nearly 15,000 personnel engaged in project execution during peak construction period



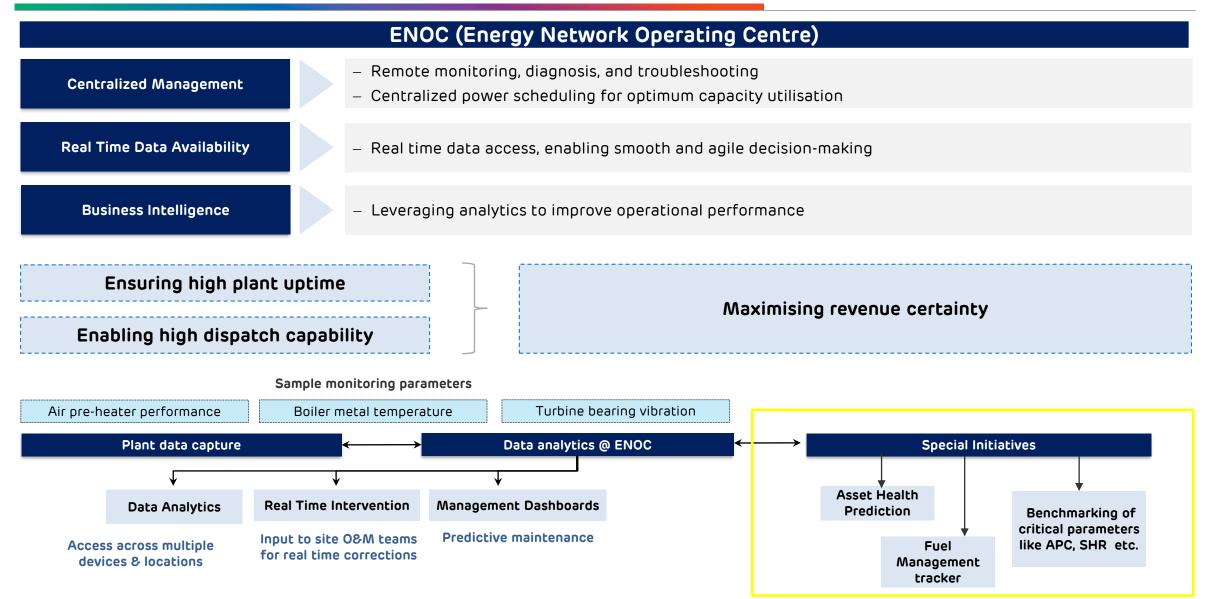
Power





Power plant commissioned on 25th June 2023; PPA: Power Purchase Agreement; MOEF&CC: Ministry of Environment, Forests, and Climate Change

APL: Technology usage for reliability – ENOC



Power

APL: Fuel management & logistics – key competitive advantage

Fuel management is key to revenue stability

Only IPP in India with in-house, mine-to-plant logistics capability

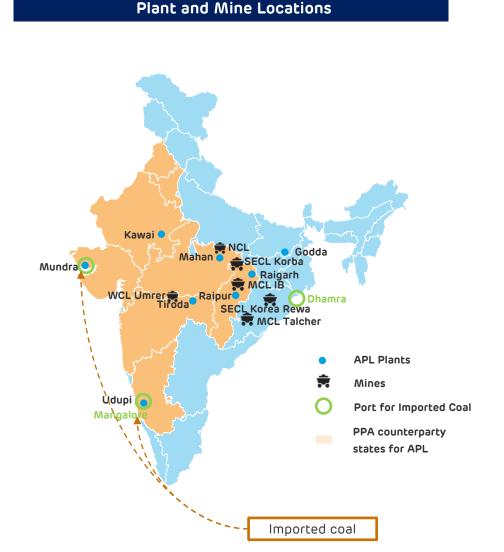
Handling approx. 60 MMTPA coal, 13 MMTPA Fly Ash

Constant attention to multiple agencies and touch points

More than 14,500 Rake Equivalents of fuel handled annually

Daily management of around 25 domestic coal rakes loading, with around 50 rakes in circulation

Investment in material handling infrastructure for quick turnaround



Power



APTRI: Capability & skill development

Group Grade 'A', Category – I institute delivering high quality training to aspiring engineers/professionals Organizations 40 **191K** Man-Days of Training Continents 6 Nations **States** benefitted Need to augment technical skills in view of Establishment of APTRI with state of the art Development of India's 1st supercritical emerging requirements plant in India training facilities for advanced technologies VISION Recognized and accredited as Grade 'A' and Category-I institute by CEA _ Delivering high quality training to aspiring engineers/professionals _ To evolve amongst top 10 training and research institute in India in _ Programs aimed at Increasing utility, Decreasing cost and increasing operational power and energy sector performance Collaboration with globally reputed institutes such as IIT Bombay, IIT Gandhinagar, Emerge as the National Resource Center for Power and Energy. IISC Bangalore BITS Pilani, CSIR, Uniper UK and others knowledge discovery and dissemination. APTRI started as an in-house training institute but has grown to serve both in India and globally **Development of Human Capital** - 191,000 man-days of training imparted Knowledge sharing with other utilities and institutions -- Business aligned and focused training initiatives Support to Industry - Increased efficiency using advanced technology for reduction of carbon emissions Focused training helped availability of experienced & skilled manpower for _ Industry

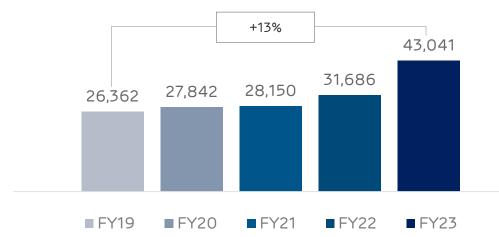
APTRI: Adani Power Training and Research Institute; NSDC: National Skill Development Corporation: PSSC: Power Sector Skill council; CEA: Central Electricity Authority; IIT: Indian Institute of Technology; IISC: Indian Institute of Science; BITS: Birla Institute of , Technology & Science; CSIR: Council of Scientific & Industrial Research



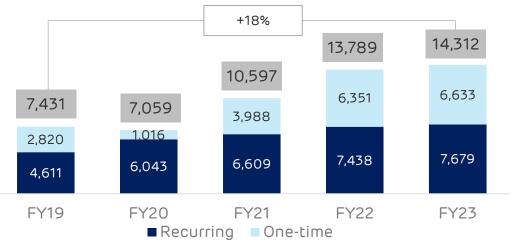
APL : Financial Profile

APL: Strong growth in revenues and operating margins during FY 2022-23

Total Revenues (Rs. Crore)



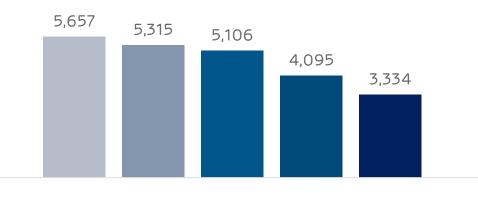
Reported EBITDA (Rs. Crore)



Finance Cost (Rs. Crore)

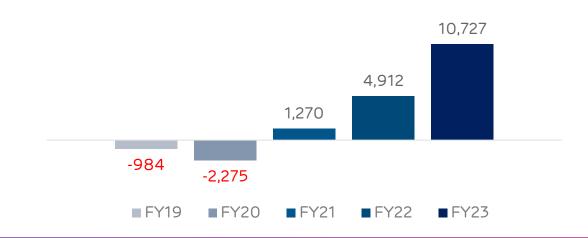
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Power



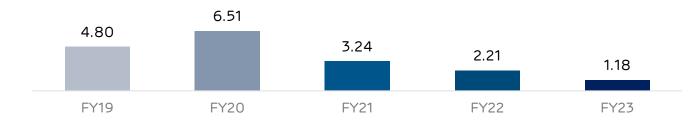
■ FY19 ■ FY20 ■ FY21 ■ FY22 ■ FY23

PAT Growth (Rs. Crore)



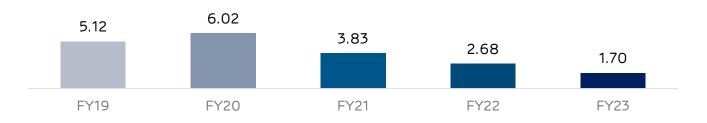
Combination of availability, efficiency, and low leverage providing PAT advantage

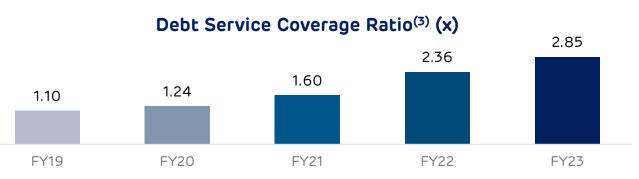
APL: Steady reduction in leverage and improvement in debt service coverage



Senior Debt / Equity Ratio⁽¹⁾ (x)

Net Debt / Reported EBITDA⁽²⁾ (x)





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Capital management and leverage reduction

Power

- Capital management plan implemented and returns deployed prudently.
- Financial position revitalised.
- Improved debt coverage indicators and credit rating (from BBB- to A).

Capital deployed to alter leverage profile significantly within four years

(1) Reported numbers (including under-construction debt of Godda).
 (2) Net Debt: Net Senior Debt excluding project debt of under-construction Godda plant.
 (3) Ratio of *Profit Before Tax + Depreciation + Finance Cost + Non-cash expenses – Non-cash income* To *Interest on External Debt + Scheduled Debt Repayment*



APL: Transformation in financial risk profile



Deleveraging the balance sheet

- Release of regulatory claims following conclusion of appeals with judgments of Hon'ble Supreme Court.
- Prepayment of senior secured debt of erstwhile APRL amounting to INR **47 Bn** in FY 2022-23 utilizing cash surplus.
- Other debt reduction also continues through utilization of cash accruals.

Realisation of intrinsic earning potential of assets combined with prudent capital management resulting in financial transformation

Bn: Billion; **IndRa:** India Ratings (Fitch); **APRL:** Adani Power Rajasthan Limited (erstwhile subsidiary of APL, now amalgamated with it. (1) Net Debt: Net Senior Debt excluding project debt of under-construction Godda plant.

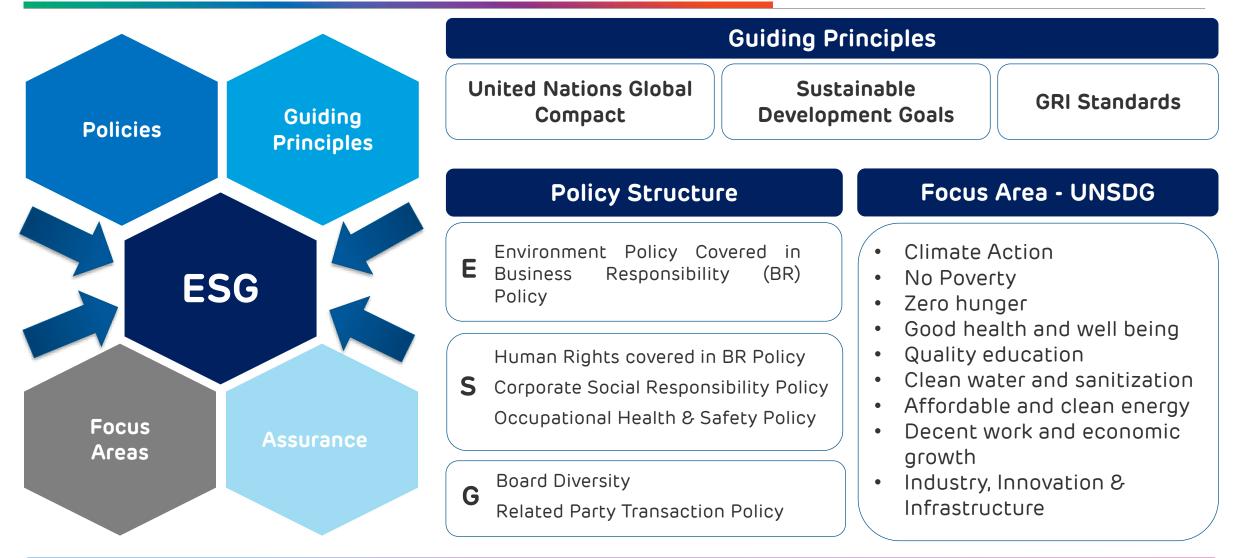


06

ESG Practice at APL

Adani: Robust ESG assurance framework





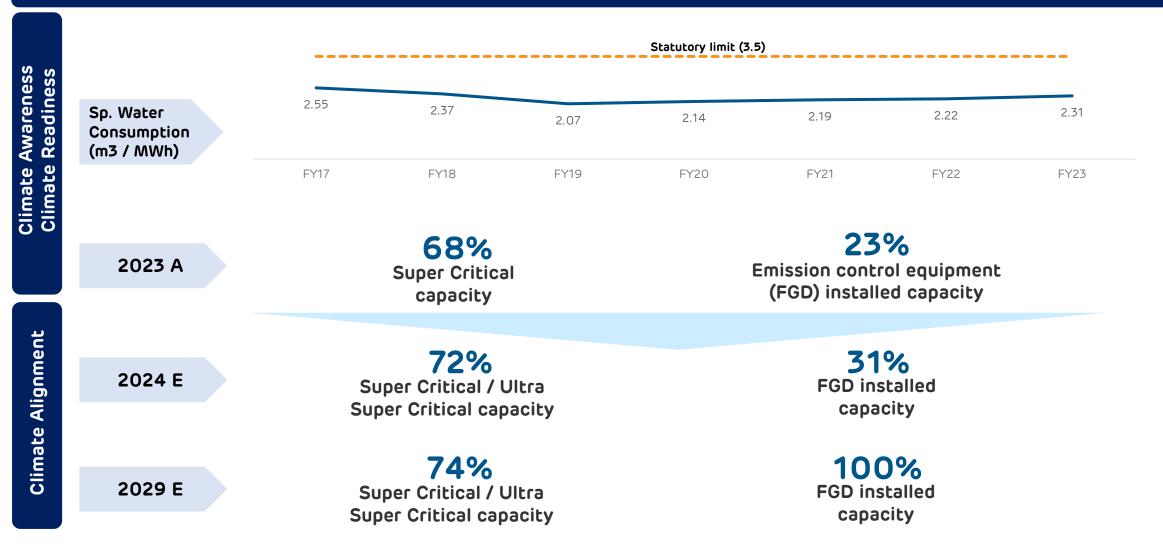
Policy & framework backed by robust assurance program

ESG: Environment Social Governance; GRI: Global Reporting Initiative; UNSDG: United Nations Sustainable Development Group

APL: Track record and emission reduction plan



In its endeavor for climate readiness, APL is aligning its business model with latest technologies in climate efficient manner





APL: Adopted UN Sustainable Development Goals



Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

32 UNSDG : United Nations Sustainable Development Group





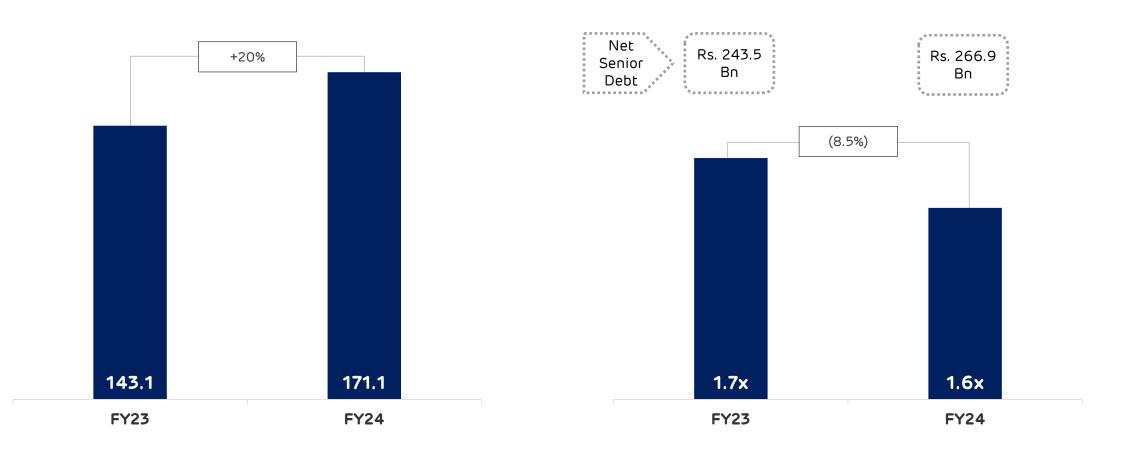
APL: Financial Outlook



APL: High predictability and run rate

EBITDA Forecast

Net Senior Debt to EBITDA



Clear pathway for growth post transformational changes in nature of business

Note:





APL : Compelling Investment Opportunity



APL: Compelling investment opportunity

Scale	 2nd largest operating thermal capacity in India underpinning the increasing penetration of renewables Reaching ~100 million consumers in various markets. Mature operating assets with 74% of total capacity using efficient Ultra-supercritical/Supercritical technologies resulting into low GHG emissions.
Revenue and Cashflow Visibility	 81% of capacity tied up in LT / MT PPAs, most of which offer fuel cost pass through or tariff escalation, yielding excellent revenue visibility and cash flow stability. Near-pithead capacity enjoys logistics cost advantage, enabling higher offtake and better margins.
Fuel Security	 56% of installed capacity based on domestic coal, with 79% secured under LT / MT contracts. Merchant capacity almost entirely located close to mine pitheads, offering competitive advantage. Only IPP in India with in-house, mine-to-plant logistics capability of handling approx. 60 MTPA coal and 13 MTPA Fly Ash.
Strong Financial Profile	 Domestic credit rating of "A" at APL portfolio level. Deleveraging of balance sheet demonstrated by significant prepayment of senior debt. Backed by strong sponsor, India's largest infrastructure and real asset platform, with a hold to maturity approach.

36 Bn: Billion



THANK YOU



Appendix A

APL: Case Studies

Mundra Power Plant: Benchmark-setting execution

- Developed the largest single location thermal power plant of India in private sector with a total capacity of 4,620 MW
- Development of the thermal power plant in proximity of the existing Mundra Port
- Landmark project due to its sheer scale and speed of execution:
- Among the <u>largest single location</u> private coal based thermal power plants in India
- First super-critical technology based generating unit in India
- <u>World's 1st</u> thermal project based on supercritical technology to be <u>registered</u> as <u>CDM Project</u> under UNFCCC
- Synchronisation of super-critical generating unit <u>within 36 months from</u> inception
- Constructed world's longest (989 km) private HVDC transmission system commissioned within 24 months from inception
- At peak time <u>800</u> on-site engineers & <u>>20,000</u> contract labour working at site
- Plant spread over an <u>optimized layout</u> of 734 acres (~ 0.16 acre/MW vs CEA benchmark – 0.5 acre/MW)
- Mundra port has a dedicated coal import terminal for the power plant

External view of the plant



View of HVDC Transmission System



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- 1,200 MW (2X600 MW) imported coal based power project in Udupi district, Karnataka
- Acquired by Adani Power Limited on April 20, 2015, from Lanco Infratech Limited
- Value of debt : INR 4,096 crs
- Despite being a section 62 project (Tariff based on rate of return and normative costs), the project was under stress and had a Credit Rating of 'D'. Plant operating
 performance was poor due to sponsor financial stress and non-availability of working capital
- Post acquisition, APL restructured the project debt under 5-25 structure, to improve returns for the equity investor and seek a longer debt repayment profile in line with project life and PPA tenor
- Capital management led to significant improvement in debt servicing capability and improvement in rating.
- APL implemented its O&M philosophy and best practices at the plant effecting an impressive turnaround in plant performance.
 - Improved plant availability of > 87% (basis for fixed charge payment)
 - Secondary oil consumption reduced significantly due to lesser outages and startups.
 - The station heat rate and auxiliary consumption also improved significantly \rightarrow increasing plant efficiency

Improvement	in operational perform	Improvement in financial performance post acquisition									
Particulars	Pre acquisition (FY11-15)	Post acquisition (FY16-17)	Particulars (INR cr)	Pre- acquisition	Post-acquisition						
PLF %	64.1%	75.9%		FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Availability %	74.7%	87.2%	Revenue	2,867	3,137	3,328	2,942	3,511	2,374	1,821	1948
SOC (ml/Kwh)	0.75	0.12	EBITDA	1,158	1,217	1,181	904	993	951	877	927
Outages (#)	26	19	PAT	(61)	(245)	45	25	126	98	103	206
	20		Net Debt	5,581	5,296	4,856	4,452	3,927	3,670	3.300	2742

* Note: Udupi Power Corporation Limited, the subsidiary housing the Udupi power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023

PLF - Plant Load Factor; SOC - Secondary Oil Consumption; Aux Power - Auxiliary Power; SHR - Station Heat Rate

Press Release: https://www.adanipower.com/newsroom/media-releases/adani-power-completes-acquisition-of-lanco-infratechs-udupi-power-plant



Other acquisitions by Adani Power

Raipur power plant* (previously GMR Chhattisgarh Energy Ltd)

- 1,370 MW (2X685 MW) coal based power project in Raipur District, Chhatisgarh
- Successfully approved resolution plan to acquire the project under IBC⁽¹⁾ approved by NCLT⁽²⁾
- Plant was not operational / running on half load due to lack of working capital and coal
- Project was acquired by Adani Power Limited in on July 26, 2019, from GMR Group
- At present, the power is sold under medium term PPA of 300 MW, Bilateral, and Power exchange.

Raigarh power plant[^] (previously Korba West Power Co. Ltd.)

- 600 MW (1X600 MW) coal based power project in Raigarh District, Chhattisgarh
- Successfully approved resolution plan to acquire the project under $\mathsf{IBC}^{(1)}$ approved by $\mathsf{NCLT}^{(2)(3)}.$
- First thermal power resolution under IBC in India
- Plant was stranded for two years due to generator failure prior to acquisition, which was
 rectified by us and the plant was made operational from Dec-19 onwards.
- The plant was supplying a medium term PPA for 500 MW capacity till July '23.

Mahan Energen Ltd (MEL) (previously Essar Power (MP) Ltd)

- 1200 MW (2X600 MW) coal based power project in Singrauli District, Madhya Pradesh
- Project was acquired by Adani Power Limited in on March 16, 2022.
- There has been a huge improvement in the financial performance of the Project after acquisition. It has tied up a 200 MW medium term PPA.

Improvement in financial performance post acquisition						
Particulars	FY19	FY20	FY21	FY22		
Revenue	815	1,612	1,877	3,032		
EBIDTA	73	210	474	1,173		
PAT	(1,084)	(6,034)	(45)	558		
Net Debt	5,823	2,973	2,963	2,871		

* Note: Raipur Energen Limited, the subsidiary housing the Raipur power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023

Improvement in financial performance post acquisition						
Particulars	FY19	FY20	FY21	FY22		
Revenue	22	117	774	1,410		
EBIDTA	(19)	(97)	102	428		
PAT	(308)	(1,567)	(164)	12		
Net Debt	2,674	911	901	836		

* Note: Raigarh Energy Generation Limited, the subsidiary housing the Raigarh power plant, was amalgamated into APL under a Scheme of Amalgamation in March 2023

Improvement in financial performance post acquisition					
Particulars	FY23				
Revenue	2745				
EBIDTA	771				
PAT	245				

(1) IBC: Insolvency and Bankruptcy code, (2) NCLT: National Company Law Tribunal, (3) NCLT approved APL's resolution plan for Korba West on 24 June 2019 and closing was achieved on 20 Jul 2019 https://ibbi.gov.in/uploads/order/87c920fcc479b7ab9823c42ef53c0140.pdf

41 Press Release: https://www.adani.com/newsroom/media-release/adani-power-completes-acquisition-of-gmr-chhattisgarh-energy-ltd

Appendix B

APL: ESG Practices



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APL: ESG Philosophy

Reduction in Carbon Emission	Resource Management	Waste Management
Technology driven reduction of specific carbon emissions: 74% capacity in Ultra- supercritical / Supercritical plants. Planned installation of emission control equipment (FGD) by Dec 2026 .	Sea water usage for cooling and consumptive requirement at coastal locations; 7 out of 9 plants certified with SUP (Single Use Plastic) Free certification for FY 2022-23; APJL & MEL SuPF target for FY 2023-24.	Maximum utilization of fly ash at portfolio level
Social Transformation	Safety	Skill Development
Development, Education, and Health are focus areas for social upliftment activities undertaken by APL in association with Adani Foundation.	Safety of all employees and business associates is topmost priority. Developed safety measures adhering to standards like ISO 45001, resulting in the desired 'zero harm' goal at the workplace	Adani Power Training Institute – one of its kind training institutes with global affiliates
Board Independence	Robust Policy Framework	Robust Governance
Board independence at listed company level	Strict implementation of related party transactions policy and anti corruption and bribery policy	Rigorous quarterly audit conducted on various important parameters across all subsidiaries



APL: Bettering governance and board independence

As per our target, we have internalised global best practices of governance and board independence

TILL OCT 2021

Internal Audit Framework

- Quarterly Audit conducted on various parameters across all subsidiaries
- Key Issues are highlighted and resolution timelines fixed

Compliance Framework

- IT enabled Compliance Management tool for automated monitoring and reporting to senior management

Policies

- RPT policy - applicable at listed co.

Board Constitution

- Listed Co. 3 independent directors (50%)
- Subsidiaries Few operating subsidiaries have independent directors on board

Board Committees

- All 5 committees have independent directors

Senior Management Remuneration

- Industry benchmarked remuneration, optimal mix of fixed and performance linked pay

POST OCT 2021

Policies

- RPT policy applicable to all thermal entities
- Formulation of anti bribery and anti corruption policies
- Revised **Risk Management Framework** in line with **Global best** practices
- Revisited and revised RPT Policy in order to make it more transparent and robust

Board Constitution

- Listed Co. 3 independent directors (50%)
- Majority of the subsidiaries merged with listed company

Board Committees

- Formed below committees at APL with an objective of better governance and Independence:-
 - 100% IDs: Corporate Responsibility, Audit, Nomination & **Remuneration Committee**
 - 75% IDs: Risk Management, Mergers & Acquisition, Legal, Regulatory & Tax, Reputation Risk & Commodity Price Risk
 - 67% IDs: Stakeholders Relationship Committee, Info Tech and Data Security Committee

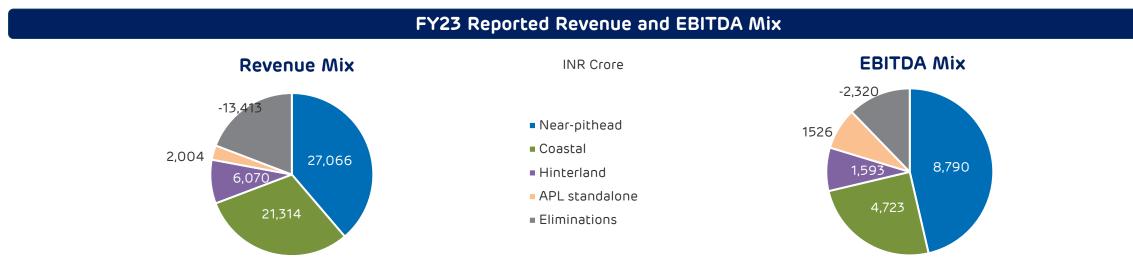
CORPORATE BEHAVIOUR

IT: Information Technology; RPT: Related Party Transaction; IDs: Independent Directors

Appendix C

APL: Segment Performance and Leverage

APL: Operating segment performance and leverage



Deleveraging of balance sheet and stronger net worth

Financial Year Ended	31 st March 2019	31st March 2023
Total Debt	46,980	42,252
Senior Debt	35,997	35,293
Total Equity*	7,712	29,876

* Includes Unsecured Perpetual Securities